Aravindh V <aravindh.v@ndot.in>

Jun 27, 2018, 11:03 AM

to me, Vasanth

## Hello Yawosarfo, (EXHIBIT 2)

Good day to you !!!

Thanks for the time spent on the call.

As we discussed, please do note the below points and its an official confirmation on the features that will be included in the development.

- 1. Delivery business will have an exclusive website redirected from the home website of <u>viataxi.com</u>. This delivery website will be displayed with the features of delivery, about the company, prices for the delivery, contact page, etc similar to <u>parcelpal.com</u>. Also delivery & taxi website will have booking engine where passenger & customers can book your services from website itself.
- 2. Delivery business will be clubbed with car pooling. For ex. If a person is travelling from Point A to Point B in his car. The other person is looking for a delivery person to deliver his parcel from Point A to Point B. In this scenario, other person can login to <u>viadelivery.com</u> and see the active routes or scheduled routes. If any route is matching the destination then he can select that route. Immediately the contact information will be displayed and he can call & connect with the trip initiator. Rates has to be set the administrator based on Km. This is the kind of partnered driver which is similar to car pooling. The complete feature will be described to customer (Mr. Yawosarfo) during the kickoff meeting.
- 3. Taximobility is giving the 100% creditability to our customer on development. If you are not happy with the development team or features or UI/UX, etc then you can immediately escalate the issues to me and My Vice president with an appropriate email. Complaints will be validated and immediately we will replace with a new team. Development will be done with a dedicated resource manager by a project manager. PM will be responsible for daily updates to customer and the progress of development.
- 4. As you requested, please have a look on the below delivery & haulage applications that we build for African customers.
  - <a href="https://www.userv.co.za/">https://www.userv.co.za/</a> for Mr. Idan Burstain CEO UserV Pvt. Ltd., Capetown, South Africa.
  - <a href="http://www.utruckit.ng/">http://www.utruckit.ng/</a> for Mr. Damilola Bamiro Managing Director, TMR Logistics, Nigeria.
- 5. Training will taken from our end. Training will begin once after the development is completed. Training will be done with 6 session on 3 working days. Training will be video recorded and

video footage will be shared to customer for future references & usages. Also customized user manuals will be emailed to the customer on all the deliverable.

6. As we agreed, we would like to receive the fund transfer receipt on or before 29-06-2018, if not we would not able to hold the offer provided for you. Usually fund transfer takes 5 working days to hit in our account. So what we recommend is, once the amount is transferred please do share the receipt along with swift reference number on the same day. So we shall start the development from Monday (02-07-2018) with a kickoff meeting.

I hope the above information are clear. Since document is already signed, please consider this as a proof and you can refer to this email in future for any clarifications. Kindly acknowledge us.

Once again thanks for the opportunity to work along with you.

Looking forward to start soon.

Thanks and Regards,

Aravindh V <aravindh.v@ndot.in>

Jul 2, 2018, 7:27 AM

to me, Vasanth

#### **EXHIBIT 3**

### Hello Mr. Yawsarfo, (EXHIBIT 3)

Good day to you !!!

Hope you had a wonderful weekend.

Thanks for your email. Please do find my answers for the above raised queries and clarifications.

- 1. Please can I have signed copy of the agreement to include what you indicated in your recent mail to me Ans: As you said, I have added the points/features which i agreed on my recent email to you. Kindly find the enclosed Updated Agreement Version 4.0 Final for your reference. Kindly review, sign it and send it to us. Then as per the process, we will counter sign the same & will share it with you.
- 2.Please observe the grab app, the sign up set up which easily allows for Facebook, google-mail or other mobile number sign up.

Ans: This is a default feature in our application. As you said, users can sign up through FB, G Mail & mobile number.

3. Please can we have the OTP automatically fills up just as you have in your MUV project, such that the potential user doesn't have to retrieve it from an sms

Ans: Sure, this can be done. As you said, once SMS is received, OTP will be automatically fills up for signing up successfully.

4. Please observe the grab driver app sign up and if we can have the terms and conditions display as such during sign up in both users and drivers and riders

Ans: Terms & conditions will appear during signup. Driver & Passenger have to tic the check box which means they are agreeing to the terms & conditions on the usage/features of the app.

5. The driver sign up will allow drivers and riders to upload their documentation during sign up for easy recruitment such that they don't have to come to the office especially those that are already on major platforms such as uber and taxify

Ans: This is a default feature in our application. As you said, drivers can register themselves by uploading the needed documents. On clicking on submit, request will reach admin. Now admin has to review the documents and can approve or decline the request. So it means drivers need not come to your office for registration.

6. Please also observe the grab app if its possible to have how it works display as they have done in the driver

Ans: Grab is an extensive application and it is LIVE in the market for more than 5 years and there were lots of development during different course of time. Its impossible to have an app similar to Grab for this budget. Let proceed phase by phase. As of now, the current features that we gonna have in your application would be more that sufficient for launching & competing UBER or Taxify.

7. Please the video in your MUV project advise us on its inclusion
Ans: As i said earlier, this is a kind of 3rd party work where we do outsource this service based on client's request. I can submit you an official quote for doing a promotion/marketing video similar to MUV project in another couple of days.

8. Above all how the app can be faster in its functioning bearing in mind that the internet connectivity in Ghana is not stable.

Ans: We knew Ghana has unstable internet. Note, Taximobility is build to work on 2G/LTE, 3G & 4G connectivity. Also Taximobility is build with Socket, where temporary data are store in the staging servers where there is zero connectivity to Internet/GPS. This socket feature would help admin to track based on the last connectivity point and can guide driver manually to end the trip with the accurate fare calculation. This is one among the biggest USP's of Taximobility's success.

I hope & believe, we have done our maximum efforts for getting a deal. Further, we dont wanted to see any delays from your end. I have personally got enough excuses from the management to hold the offer on agreed features. However I can understand your concerns on raising the funds from Investors and we are happy to hear that funds are transfer to your company account and we appreciate your efforts. As you said in your recent email, we would like to start asap once after receiving the fund transfer receipt or swift copy of 7500 USD which 50% of the project cost.

Let me know if there is any clarification and looking forward to the payment receipt asap.

Thanks and Regards,

Vasanth Kumar A vasanthkumar@ndot.in (EXHIBIT 4)

Jul 13, 2018, 3:56 PM

to Mike, me, Aravindh

Hi Mike / Yawosarfo,

We would like to confirm you that we have received the payments. Once again thank you for processing the same.

Also, please find the below link - Prerequisite Form for both server & application.

https://docs.google.com/spreadsheets/d/1Vu-35q6WlwxF17Z9pufdki9Vi8bliZl0nLZcG0h8TZO/edit#qid=2080617557

The development process will begin once after payment receipt is shared.

- Internal Kickoff meeting ----> Sales team will give Knowledge transfer to Development team
- External kickoff meeting ----> Delivery Manager will explain the development scope and timeline to release the beta 1.0 version of the whole system.
- Development begins with payment gateway API integration & whiteLabeling.
- Within 5 working days, we shall release the complete system to test in ground.
- Then testing feedback and bugs will be addressed.
- Once the solution is good to Go LIVE with your approval, we will move the apps to stores and to AWS dedicated servers.

### Thanks & Regards,

Vasanth Kumar A | Sr. Executive - Business Development vasanthkumar@ndot.in | Mobile & WhatsApp: +91 9790352405 | Skype live:vasanthkumar 10

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ReplyReply allForward

## Aravindh V <aravindh.v@ndot.in>

Thu, Aug 16, 2:27 PM

to me, Mike, Vasanth, Babu, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

### Hello Yawsarfo & Mike, (EXHIBIT 5)

Good day to you !!!!

Thanks for time spent on the Kickoff meeting today.

As discussed, We like to introduce our team who are all involved in your project. Kindly find the details below,

Senior Vice President - Kalidasan-Mail ID: <u>kalidasan@ndot.in</u> - Mr. Kalis will be overlooking the delivery / account management perspective and will be the point of all escalations if there are any.

Senior Manager (Professional Services Team) - **Babu** - Mail ID : <a href="mailto:babu.t@ndot.in">babu.t@ndot.in</a> Mr. Babu will be the Senior manager who will be overlooking your project.

Accounts team - **Shanmugapriya** - Mail ID: <a href="mailto:shanmugapriya.s@ndot.in">shanmugapriya.s@ndot.in</a> , <a href="mailto:accounts@ndot.in">accounts@ndot.in</a> - Ms. Shanmugapriya will take care on the upcoming payments and invoicing.

Key Accounts Manager - Vasanthkumar - Mail ID : <u>vasanthkumar@ndot.in</u> - Mr. Vasanth will be responsible for further business relationships and future enhancements.

The above team will give you full support to meet your project requirement in the development.

As a next step, **Mr. Babu** will review the pre-requisite form & he will share you the project's SRS document on or before Monday for your review. For your information, kindly follow the same thread to update your message to the team. It will help both of us to track all our conversations easily.

Also I will create a new Skype group for instant communications. I would like you to share your team's Skype ID in the reply email.

Once again thank you for the support and the opportunity.

### Thanks and Regards,

# Aravindh Vijayakumar | Assistant Manager | African Sales

: <u>aravindh.v@ndot.in</u> | Direct: +1 408 641 4094 | Mobile & : +91 9688621149

**EXHIBIT 6** Aug 16, 2018, 3:10

PM

## Babu T babu.t@ndot.in (EXHIBIT 6)

to Mike, Aravindh, me, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

### **Dear Mike**

I hope you're doing well.

I would like to introduce myself to you my name is Babu, and i will be your project manager for implementation project. It's glad to work with you & your team. As discussed, I going to start SRS document that cover clear understanding what we are going to implement in our application. We will share to you on or before Monday, and we will discuss about it later.

I look forward to hearing from you and hope you have a great day!

On 16 August 2018 at 19:21, Mike Awuah < mike.awuah@projectfocus.com > wrote:

Regards,
Babu.T | Project Lead
babu.t@ndot.in | Ext: 215



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Mr. Babu

# Babu T <a href="mailto:babu.t@ndot.in">babu.t@ndot.in</a> (EXHIBIT 7)

Mon, Aug 20, 8:47 AM

to Mike, Aravindh, me, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

### **Dear Mike**

Good day to you!!!

As per your requirement, I have prepared SRS document that understanding about your requirement points. Here with find attachment. I will start development process once we discussed and conclude it.

May i know your convenient time to discuss about document.

**Thanks** 

**Royal Ride - SRS Document** 

--

Regards,

Babu.T | Project Lead

babu.t@ndot.in | Ext: 215



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# yaw osarfo yawosarfo2017@gmail.com (EXHIBIT 8)

Mon, Aug 20, 9:39 AM

to Babu, Mike, Aravindh, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

Good Day Mr. Babu,

Please, I am Mr. Yaw Sarfo and we can further discussion on this document and Mr. Mike is in copy and can contribute as need may be.

I am not clear with the document you shared visa-vis the agreed deliverable with Aravindh but I hope this is a start.

I am available now for us to continue the discussion.

Kind Regards Yaw Sarfo **EXHIBIT 9**Mon, Aug 20,
10:25 AM

## yaw osarfo <a href="mailto:yawosarfo2017@gmail.com">yawosarfo2017@gmail.com</a> (EXHIBIT 9)

to Babu, Mike, Aravindh, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

Dear Mr. Babu,

Please find the attached our final product expectation as shared earlier. Please ,we are also expecting a Carpooling feature in this development.

Kind regards Yaw sarfo

Attachments area

Aravindh

# ravindh V <u>aravindh.v@ndot.in</u> (EXHIBIT 10)

Mon, Aug 20, 11:22 AM

to me, Babu, Mike, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

## Hello Mr. Yawosarfo,

Thanks for your email.

I have already shared your expectation document to the development team. The enclosed SRS document is framed with the expected works the completed with the given frame of timeline which is 30 days. As you rightly this is gonna be the start of the development.

Regarding Carpooling, this can accomplished after SRS works are done and it would need additional timeline to complete so. I hope this is clear and please do write us if you have any concerns.

Kindly approve the SRS document to start the works immediately without any delays further.

Mike

# Mike Awuah <mike.awuah@projectfocus.com>

Aug 20, 2018, 12:23 PM

to Aravindh, me, Babu, Vasanth, Vigneshwar, Kalidasan, Prakash, Shanmugapriya

Dear Aravindh, (EXHIBIT 11)

Thank you very much for issuing the SRS document.

Reading Mr Sarfo's response it would appear to me that there are requirements upon which his expectations are founded. Those requirements are not in here, in his view. I find it difficult to understand how the scope will later admit requirements which are not in a document we are supposed to agree to.

What is your understanding of the scope of the project, Aravindh? In my experience it is requirements that do not make it into the scope of a project not the other way round!!! I think we must approve something that will not be disputed later.

-----

Sarfo, Please outline the requirements you have agreed with Aravindh so far. Mind you he concedes that if Carpooling is to be admitted we will require additional time.

I hope we can approve a document that we are all ready to standby.

Cheers.

NDOT accounts EXHIBIT 12

## Accounts Ndot <accounts@ndot.in>

Mon, Sep 17, 8:33 AM

to Aravindh, Kalidasan, Prakash, Vasanth, me, Mike, fred, Ashwin

Dear Yawosarfo,

Good day!

As discussed on Whatsapp tomorrow our team will deliver the car pulling.

After the delivery we will raise the invoice of \$6500 for the milestone "Before moving to live server ".

Thank you!

Mike EXHIBIT 13

Mike Awuah <mike.awuah@projectfocus.com>

Sep 17, 2018, 10:35 AM

to Babu, Shanmugapriya, Accounts, me, fred, Aravindh, Kalidasan, Prakash, Vasanth,

Dear Accounts,

Thank you for the heads-up on the invoice you propose to issue to us, and also the wonderful work NDOT has done so far. We have enjoyed our collaboration with Ashwin and Aravindh in particular. I have a few observations to make however as follows:

- this ongoing engagement between us and NDOT is as a result of a **Contract** between our two parties (we are willing to **share** the Contract with you for review);
- there is a **Team** with which we are engaging (see the list below);
- 1. Senior Vice President Kalidasan- Mail ID: <a href="mailto:kalidasan@ndot.in">kalidasan@ndot.in</a> Mr. Kalis will be overlooking the delivery / account management perspective and will be the point of all escalations if there are any.
- 2. Senior Manager (Professional Services Team) Babu Mail ID : <u>babu.t@ndot.in</u> Mr. Babu will be the Senior manager who will be overlooking your project.
- 3. Accounts team Shanmugapriya Mail ID : <a href="mailto:shanmugapriya.s@ndot.in">shanmugapriya.s@ndot.in</a> , <a href="mailto:accounts@ndot.in">accounts@ndot.in</a> Ms. Shanmugapriya will take care on the upcoming payments and invoicing.
- 4. Key Accounts Manager Vasanthkumar Mail ID: <u>vasanthkumar@ndot.in</u> Mr. Vasanth will be responsible for further business relationships and future enhancements.
- 'Accounts' suddenly wades into the interactions and forewarns of an impending invoice without any recourse to the **Contract**, it appears!

We are concerned. The notice from Accounts comes in right after (we received it Friday evening and the request is first thing Monday morning) we received the incomplete trial version! You have not even received our **feedback** on what we are testing!! As we have variously indicated, in the past, we are **willing** to see this relationship cemented appropriately and remain willing to discuss issues which nag our two parties. We indeed find it difficult to accept a relationship that disregards agreed protocol.

**Team**, and particularly **Aravindh**, please let us resolve all challenges and move on with the project; we remain open minded, willing to engage, and ready.

We look forward to your response. Have a wonderful day.

Cheers.

. . .

Aravindh EXHIBIT 14

## Aravindh V <aravindh.v@ndot.in>

Mon, Sep 17, 12:35 PM

to Mike, Ndot, me, fred, Kalidasan, Prakash, Vasanth, Ashwin, Babu, Shanmugapriya

Hello Mr. Mike Awuah,

Good day to you !!!

This invoice is just a pre-sent one. Once after the completion of work and test comments addressed, you can process this.

#### Thanks and Regards,

# Aravindh Vijayakumar | Assistant Manager | African Sales

: <u>aravindh.v@ndot.in</u> | Direct : +1 408 641 4094 | Mobile & : +91 9688621149

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Yaw Sarfo EXHIBIT 15

## yaw osarfo <yawosarfo2017@gmail.com>

Sep 17, 2018, 5:35 PM

to Aravindh, Mike, Ndot, fred, Kalidasan, Prakash, Vasanth, Ashwin, Babu, Shanmugapriya

Good day Aravindh,

Thanks for your response, however, I just wants to be clear on these issues:

"This invoice is just a pre-sent one. Once after the completion of work and test comments addressed, you can process this".

Please clarify, "the completion of work" thus this mean completion of work as per what has been done or per the contract attached?,

Please clarify, as I will also need to update partners on Thursday morning meeting I am attaching the contract as at the 5th July 2018 for reference, especially payment milestone and project features.

Kind Regards Yaw Sarfo

I hope this helps.

. . .

[Message clipped] <u>View entire message</u>
Attachments area

**Aravindh EXHIBIT 16** 

### Aravindh V <aravindh.v@ndot.in>

Sep 18, 2018, 8:21 AM

to me, Mike, Ndot, fred, Kalidasan, Prakash, Vasanth, Ashwin, Shanmugapriya

Hello Yawosarfo,

Thanks for your email,

The completion of work means the complete of Phase 1 SRS scope shared and approved. However there are 2 points missing on the scope agreed on the contract like Geo-Fencing & Shuttle services. These two features wouldn't able accomplish within the time-frame of 35 days. We are using the latest version of sources which deviated us the timeline & would consume additional time-frame.

So however, i will request my team to add the items on the forth coming phase to accomplish as i committed on the contract. Also I would like you to consider our request and you are requested to process the payment once Phase 1 SRS is completed, tested & approved from your end.

This would be very much appreciated if you consider our request.

#### Thanks and Regards,

# Aravindh Vijayakumar | Assistant Manager | African Sales

: <u>aravindh.v@ndot.in</u> | Direct : +1 408 641 4094 | Mobile & : +91 9688621149

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Yaw Sarfo EXHIBIT 17

## yaw osarfo <yawosarfo2017@gmail.com>

Tue, Sep 18, 9:19 AM

to Aravindh, Mike, Ndot, fred, Kalidasan, Prakash, Vasanth, Ashwin, Shanmugapriya

Good day Aravindh,

Thanks for your efforts to respond and given clarity to issues.

"The completion of work means the complete of Phase 1 SRS scope shared and approved. However there are 2 points missing on the scope agreed on the contract like Geo-Fencing & Shuttle services. These two features wouldn't able accomplish within the time-frame of 35 days. We are using the latest version of sources which deviated us the timeline & would consume additional time-frame."

Please, kindly give details of all outstanding work and possible time lines for us all to have clarity and scope of work. Whats happening right now on SRS on phase one cannot be repeated and we protested on signing of it into action. Please help us with understanding of the work to be done and time lines.

On payment consideration, we don't have issues with payment and we are willing and ready to fulfill our obligation. Please detail the scope of work outstanding and timelines.

Kind Regards Yaw Sarfo

### **Aravindh EXHIBIT 18**

## Aravindh V <aravindh.v@ndot.in>

Sep 24, 2018, 11:26 AM

to me, Mike, Ndot, fred, Kalidasan, Prakash, Ashwin, Vasanth, Shanmugapriya

Yawosarfo,

A big thanks for your words today,

You are not even getting the difference between a product and a solution. Taximobility is a product which is meant and apt for global market including Ghana. We have customer in Ghana who are all running their shows with our default solution.

If you want to modify the product based on your market's expectations, then you have pay for the additional efforts that we put in. We are not running a company to do everything in free of cost. See initially during Kickoff meeting, I had some issues with the scope with my tech team and that was resolved my after a genuine request to my team mates but now, you are coming up with new Customization works (CR) which is not agreed or discussed with me for the past 9 months of our relationship. Then how can you expect to accomplish it for zero cost.

As per my request, Mr. Prakash - Senior manager - Delivery have added 3 more resources to complete the Royalride all within the timeline proposed. There are 8 senior resource working on Royalride for the past 32 days. I already told you Taximobillity is a complex system and its built on integrated coding structure. So it is not that easy to make the customization. You may think it is small work, but honestly i would demand more work & efforts than of your estimation.

It is loss for us by undertaking RoyalRide development, the actual cost of a resource/month is 2,500 USD. Just imagine on what price i agreed with you. I just blankly believed that you would nice and potential customer who can understand the development efforts. Now I have to answer them on this regards.

Am worried, all the efforts that we put in for the 32 days are went into vain. So nothing to discuss with you further. I will ask my project team to stop everything on development and make Royalride non functional anymore.

As we discussed in the call, we are not ready to refund your amount since its a loss for us by putting more resource by just believing your words & from now onward, we will stop the development and team will be assigning to a new project or kept ideal.

Finally a big thanks for your words.

### Thanks and Regards,

# Aravindh Vijayakumar | Assistant Manager | African Sales

: aravindh.v@ndot.in | Direct: +1 408 641 4094 | Mobile & : +91 9688621149

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Aravindh
Mike EXHIBIT 19
On Fri, Sep 28, 2018 at 1:37 PM, Mike Awuah < mike.awuah@projectfocus.com > wrote:
Dear Prakash,

Reading your mail again I can see that something has gone wrong. Please take note of my reactions below in **blue**:

Dear Mike.

We reviewed the initial requested requirement scope with our team and then analysed as well as revised that scope which can be completed/ delivered with in the timeline of 35 days. Because, the requested scope required more than 4 months development timeline in order to develop and deliver the same. Hope you had received this information from Mr.Aravindh earlier.

- **Response**: Aravind never told us anything. If he claims he did please let him provide the evidence. When I noticed that the SRS did not contain what we required in the agreement I wrote to him and protested. His response was:
- "Yaw Sarfo Car Pooling is custom requirements work but I agreed to do it with you free of cost (not true!), but today Mike has emailed me like that. I have not understood the scope which put me in a worried situation......"; "I told you car pooling will be included in the development but as far as Tech Team is concerned they stick to timelines but it is my duty to deliver the car pooling feature without charging extra. The only thing I request is that it cannot be completed within 30 days. It will be done after first development cycle. That is what I mention in the mail. So please explain tit to Mr. Mike and revert back to thread with an approval to start". "If you keep on delaying on scope nothing will move. I will personally recommend to the project manager Babu to accomplish the scope of Car Pooling feature". So please write an email that we spoke regarding the scope and concluded to proceed with the scope mentioned on scope and that should be completed within 30 days, and should be available for test (clear manipulation)" - Aravindh's WhatsUp chat of 20th August 2018, after I had protested on the scope of the project.
- If you read the conversation above you can see Aravindh playing the Tech Team on the one hand and the rest of us on the other hand. We have records of all communications with him and Vasanth from January. We must acknowledge that something has gone wrong and determine to resolve it Aravindh did not tell either side the full story.

Then we team finalized the scope and sent revised proposal document and got formal confirmation from your end to proceed the development from our end.

• **Response**: Aravindh wrote and said that the SRS was only for your team to begin work and that the rest will be done after that. I can share the email (of 20th August 2018) he referred to above. Yaw Sarfo also protested to Babu. Please check in your inbox, I copied you on the mail.

Herewith, attached final proposal doc and signed copy for your reference.

• **Response**: we have only one proposal. What we signed with Aravindh and not the SRS document, which he made us believe was only to initiate the project. Aravindh never indicated to us that the offer document had been changed and that there was a new proposal on the table. If he did let him provide the evidence to you.

About application UAT period, as per our internal policy the apps UAT period can be defined maximum of 10 days. Hence, requested to release final payment of \$6500 USD immediately. Hope you do understand in this regards. After the payment clearance, you can take 1 or 2 weeks for UAT completion to the delivered apps.

• Response: I acknowledge that you have policies on UAT. How do you do UAT then? We received no test scripts and no procedures to follow. How are you convinced that we see the product as you see it? Why would anyone develop and force the client to go live when they refuse to listen to the client's comments on the product. In your view what is project success, and which exit criteria are you using to make decisions?

Hence, the additional requested features can be considered as New request and processed as phase 2 development.

• Response: I have indicated our willingness to talk and demanded a forward path from you but received no response from Kalis to whom I wrote the mail. When I wrote the first time to him he promised to respond only for Aravindh to revert with a threat to cancel the project. When I wrote to him a second time he insisted the problem was a sales one and that Aravindh had to be present on the call I requested. I wrote the second time and now you respond respond; he continues to ignore us.

Please let me know if you require any more inputs/ queries in this regards.

- **Response**: Please sit down with Aravindh with a determination to resolve this matter. We are acting on principle and will not take this treatment lying down.
- If you are interested we will share conversations, both email and WhatsUp, which show manipulation by Aravindh.

• It would appear that Babu leaving the project may have had something to do with what we are dealing with now, given the day Aravindh informed us of his desertion. Is it the case?

@Aravindh: Please have call with Mr.Mike soon and provide required clarity to him.

Thanks,

On Thu, Sep 27, 2018 at 3:33 PM, Mike Awuah < <u>mike.awuah@projectfocus.com</u>> wrote: Dear Mr. Prakash,

I understand your mail fully. the problem is that our two teams are working from different scripts. From the perspective of the SRS, which is your **internal document**, you are 100% right and I do not fault anyone. We made the first payment pursuant to a **contract** signed between yourselves and Royal Ride. In all these exchanges none of you has addressed that fact. If someone from your side can address that for us we will appreciate it. Have you seen it? Has Aravindh shared it with the team? <u>In the contract there are no phases</u>, and we pay the second installment when we are both satisfied with the tests and all the features in the contract have been provided.

If the contract does not matter let us know. We are eager to move forward with the project and need clarity.

Have a wonderful day.

Cheers.

On Thu, Sep 27, 2018 at 8:11 AM Prakash R < <u>prakash.r@ndot.in</u>> wrote: EXHIBIT 20 Dear Mike Awuah,

Greetings!.,

Thanks for your above response.

Just re-iterate the delivered items which was agreed in the proposal document.

Find the delivered milestones,

First release - Fri, Sep 14, 2018 [ Except Car pooling & Payment Gateway Integration ]

Final release - Thu, Sep 20, 2018

Moreover, Car pooling has implemented with free of cost for you as well as shared UAT closure plan with in 20th-Sep on our earlier emails. Your team has started to test the released apps and shared the feedback. We received more change request on it.

As agreed, we delivered the agreed scope and completed received issue fix , minor changes in the apps and delivered to you.

About New Change request, Our BA team were started to analyse the requested scope and will share the estimation for the same with in couple of days as well as it should be considered as change request.

Kindly honor the payment milestones terms and requesting you to release the payment of \$6500 USD by today to move forward.

Thank you,

Mike EXHIBIT 21

On Wed, Sep 26, 2018 at 7:56 PM, Mike Awuah < <u>mike.awuah@projectfocus.com</u>> wrote: Dear Sir,

Thank you for the response. I have no problem proceeding with the payment, but I need to understand the next phases. What will be happening in those phases and which parts of those phases are already incorporated in the payment of the \$13,000.00, when it is done? The SRS document was not negotiated; we were only asked to sign it for commencement, which we did. Before we did we drew your team's attention to the fact that it did not incorporate many of the features we had already agreed to in the contract we signed with you. I can share the relevant correspondence with you. If you can tell us the path forward, and what the new features will cost we will very much appreciate that. We need to understand what we are getting into.

We need to clearly understand why we must complete payment when we have not completed testing, as agreed in the contract! Our understanding will broker an assurance, which is important to us.

We look forward to receiving a timeline for the additions to/and completion of Phase 1, the new features and their development cost, the next Phases, and what this initial payment of \$13,000.00 affords us.

Thank you, and Cheers.

On Wed, Sep 26, 2018 at 1:51 PM Kalidasan T < <u>kalidasan@ndot.in</u>> wrote: EXHIBIT 21 Hi Mike Awuah,

Thanks for the time spent on the call.

It was nice to have you on the meeting. I asked my team to review the documents shared by you today, We will come back with the timeline & comments on the same. We shall proceed with respect to phases. So Phase 1 is completed which is nothing but the SRS document that we shared and we have completed all the features committed. The changes to that flow can be considered now and we can make Royalride application ready for launch.

So now, we wanted you to make the remaining payment of 6,500 USD to proceed further with the development. Kindly process it without any delays. The recent document has new features and will be considered only as a customization request.

Best Regards,

Kallis | VP - Product Delivery & Operations

NDOT Inc / NDOT Technologies Pvt Ltd Tidel Park | Coimbatore | India. Ph: +91-422 297-0042 Extn: 211

www.ndot.in



**Mobility Company - Transportation 2.0** 

Mike EXHIBIT 23

n Tue, Sep 25, 2018 at 2:35 PM Mike Awuah < mike.awuah@projectfocus.com > wrote: Daer Mr. kalidasan,

Good morning. I hope you are in good health.

You notice that I have written to you alone. It is so because I feel frustrated by the developments regarding the App NDOT is developing for Royal Ride. Everytime I have written I have indicated our resolve to make this project successful. My anguish stems from your silence even after you have assured us of feedback. Fact is the only way we can complete the project is through a healthy relationship, respect for either party, and a resolve to honour our commitments.

Aravindh literally begged us to make the first payment, and if you should read the payment terms he dictated you will find that nothing has gone amiss on our side. It is not uncommon for salesman to overpromise and underdeliver, but when he displays the arrogance he showed in his last mail to Fred Sarfo then there is a problem. He copied you. I think it is unfair that you have not stepped into the matter to resolve it.

I believe that this cannot be an intractable challenge. Between the two of us it should be possible to resolve it. Remember once we use and keep using the App we would have to rely on you for support. It is therefore pertinent that we resolve this matter as soon as possible. Everyday we cannot resolve this difficulty and go to the market we diminish our chances of business success. The push for us to go live when the basic features we required, and you agreed to, have been delivered bewilders me! How can we compete with the likes of Uber in any market with the product as it is now? There are too many flaws to resolve, and they can be resolved.

My telephone number is +233 26 822 9696; alternatively give me your number and I will call you.

I look forward to your next actions.

Cheers.

--

Best Regards.

Re: Concerns - Royal App Development for Royal Ride, Ghana

EXHIBIT 24 Mon, Oct 1, 6:54 AM

### **Aravindh V EXHIBIT 24**

to me, Mike, fred, Kalidasan, Ashwin, Ndot, Vasanth, Prakash

## Dear Mike and Yawosarfo,

Below are the scope points completed as per the agreed SRS and contract,

- 1. Corporate Account system
- 2. Delivery Services
- 3. Car pooling
- 4. Payment gateway integration
- 5. SMS gateway integration
- 6. Wed engine suitable for booking Taxi and Delivery services similar to parcepal.com
- 7. White-labeling

Only 2 features are missed out from the scope. Those are shuttle service and Geo fencing. As for as the mentioned timeline on contract, the team is finding difficulties in building the scope. Earlier we thought to reuse the shuttle service code for Royal-ride but unfortunately we were not able to do so. Integration of an existing code with Royal-Ride codes seems to highly stringent process.

**Note:-** Royal-Ride works on the one of the latest releases of Taximobility which is built on MongoDB. Whereas existing shuttle service code is on old MysQL database. To be more precise, it would add another 2 month efforts to integrate Shuttle service with Royal-Ride application. We have to build this from scratch. We are trying to do Geo fencing in free of cost and we will come back to you with our answers today after discussing internally. The initial delay of 20 days was from my end, because it was very difficult for me to convince them in-order to make them accept the timeline proposed on the contract.

So far, as per the internal discussions & as per mutually signed SRS document, we had already delivered all the features as committed. From last week, there are few changes suggested by Mr.Osarfo and we are ready to consider those if they are minor. Else it will be treated only as CR (Customization Request). We had already shared the sheet with our business solutions team to evaluate the timeline required to complete new CR's. If there is any bug or glitches on the beta release, then Mr. Ashwin's team will take care & his team will take the responsibility to resolve it asap.

**Note :-** Taximobility is built to suit the global customer's need. It is a product and its features are meant to be common and stable. If you need to change that to suit Ghana's market, then it will be consider only as CR why because, we need to deploy pool of resources to accomplish your needs which will be definitely charged. This is the policy

and standards of Taximobility & NDOT for the past 8 years. Also we have already shared the trial pack to test it before you committing to the deal. Still we understand it is not possible for you to check 100% features on the trial, that's why we are very kind enough to accept your change request's if it is a minor one.

From our Vice President's advise, we are requesting to launch the current module in the market and see what are all the major requests posted by customer and find out what is missing. Then we can customize the system according to the needs. So far Royal-Ride application is a complete one covering the expectation of Taxi & Delivery services for both individual and corporate.

Finally, we are requesting you to test the beta release provided by Mr. Ashwin and check for the bugs if any. We believe the solution delivered by Ashwin is 100% bug free and it is apt to hit the market. In-order to make it LIVE on the play store & app store, we are kindly requesting you to clear the pending invoice which is 6,500 USD.

We will submit our proposal for the CR's requested along with Shuttle services integration and you can take call from there. So far you guys have been more supporting & helpful to Taximobility NDOT and personally me. Also, we are there to support you & help you in-terms of making your investment's worth.

So please do consider this and do the needful.

#### Thanks and Regards,

# Aravindh Vijayakumar | Assistant Manager | African Sales

: aravindh.v@ndot.in | Direct: +1 408 641 4094 | Mobile & : +91 9688621149

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**INDIA - NDOT Technologies Pvt Ltd** 

Module No 405, Elcot SEZ, Tidel Park, Coimbatore - 641 014, INDIA. Phone: 0422 - 2970042 or (43) http://www.ndot.in/

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### **EXHIBIT 25**

# yaw osarfo <yawosarfo2017@gmail.com>

to Prakash, Aravindh, Mike, fred, Kalidasan, Ashwin, Ndot, Vasanth

Good Day Sir,

Many thanks for your response and you are right on the IOS and we have been very much at par with Ashwin.

I amde that reference to the fact that until we have testFlight the build we can go live with Android alone.

Please, sir, Aravindh indicated that you are sending a CR documentation to us by close of day Monday 02/10/2018 and we are awaiting in order for us to respond fully to his mail to us last Monday. We will submit our proposal for the CR's requested along with Shuttle services integration and you can take call from there. So far you guys have been more supporting & helpful to Taximobility NDOT and personally me. Also, we are there to support you & help you in-terms of making your investment's worth.

we are waiting for the proposal on the CR's as Aravindh stated as quoted above in italics and bold.

## Below are the scope points completed as per the agreed SRS and contract,

- 1. Corporate Account system
- 2. Delivery Services
- 3. Car pooling
- 4. Payment gateway integration
- 5. SMS gateway integration
- 6. Wed engine suitable for booking Taxi and Delivery services similar to <u>parcepal.com</u>
- 7. White-labeling

Please, sir, kindly let Aravindh and the team demonstrate in video on the build he stated as quoted above in italics and bold how it has been completed for all to see if indeed it has been done as he wrote in his mail to us. He said it has been done as per contract and SRS document, let it be shown.

We have in many instances demonstrated and stated our resolve to have this issue settle amicably without any further escalations damages to our reputation and further capital acquisition processes.

Please, sir lets resolve this as early as we can for this can be resolved.

Kind Regards Yaw Sarfo

Yaw Sarfo EXHIBIT 26

## yaw osarfo <yawosarfo2017@gmail.com>

Thu, Oct 4, 10:26 AM

to Ashwin, Prakash, Aravindh, Mike, fred, Kalidasan, Ndot, Vasanth

### Good Day Ashwin,

Thanks and sorry for the delay. I was in a meeting. How will you want this to be done?. It seems to me we have done this already which became the basis for the testFlight, hence, the feedback form you developed.

The issues raised has brought us here and Aravindh, wrote to us that, the project has been to contract and SRS agreed terms.

I have since looked at the dashboard as you shared earlier and nothing has changed, so to safe each others time and also for Mr. Prakash and all partners to follow. I suggest you provide us a link to each of the scope as per Aravindh last letter and I quote below in italics and bold:

Below are the scope points completed as per the agreed SRS and contract,

- 1. Corporate Account system
- 2. Delivery Services
- 3. Car pooling
- 4. Payment gateway integration
- 5. SMS gateway integration
- 6. Wed engine suitable for booking Taxi and Delivery services similar to parcepal.com
- 7. White-labeling

Once you share comments and links to these, it will be helpful or better training a training video.

We are emphasizing here once again, that we are waiting to receive the CR's proposal for us all to move.

Mr. Prakash we are grateful for your efforts to resolve this issues.

Kind Regards

Yaw Sarfo

**EXHIBIT 27** Thu, Oct 4, 10:38 AM

# yaw osarfo <u>yawosarfo2017@gmail.com</u> EXHIBIT 27

to Ashwin, Prakash, Aravindh, Mike, fred, Kalidasan, Ndot, Vasanth

Hi Ashwin,

Just to re-illiterate that if the scope as quoted by Aravindh, is demonstrated to function for us to work with as per the contract and SRS, we may not be interested in the shuttle and Geofencing and move on to live for the mutual benefit of our both businesses.

Kind Regards Yaw Sarfo

Ashwin

## Ashwin Kumar Chari EXHIBIT 28

Thu, Oct 4, 11:52 AM

to me, Prakash, Aravindh, Mike, fred, Kalidasan, Ndot, Vasanth

Hi Yaw Sarfo,

Apologies for the delay, was in another meeting.

Yes as per our last meeting we have completed all the points as discussed in proposal shared. We did update the feedback points and some points were discussed as Custom Requirement.

@Aravindh: Can you have a word with Yaw Sarfo and explain the status. The agreed points were completed and the Custom Requirement are to be discussed and closed.

Please note "Wed engine suitable for booking Taxi and Delivery services similar to <u>parcepal.com</u>" is not in the proposal and we have completed the work based on the proposal shared.

Thanks,

Yaw Sarfo EXHIBIT 29

## yaw osarfo <yawosarfo2017@gmail.com>

Thu, Oct 4, 2:01 PM

to Ashwin, Prakash, Aravindh, Mike, fred, Kalidasan, Ndot, Vasanth

Hi Ashwin,

one meeting upon another, sorry for the delay in responding.

Please can you confirmed or otherwise to all parties involved in resolving this issue if the scope as stated by Aravindh and copy below in italics and bold has been completed by you.

Below are the scope points completed as per the agreed SRS and contract,

- 1. Corporate Account system
- 2. Delivery Services
- 3. Car pooling
- 4. Payment gateway integration
- 5. SMS gateway integration
- 6. Wed engine suitable for booking Taxi and Delivery services similar to <u>parcepal.com</u>
- 7. White-labeling

I am also attaching a copy of the agreement with particular reference to page 7, which amongst other things resolves Delivery with emphasis on *Agreed key notes on the development*:

bullet points 1 and 2.

Please, let Aravindh not explain anything to me but rather put it on thread here for all concerns to note.

Mr. Prakash, if the technical and Aravindh can demonstrate to us that as per Aravindh, completed scope in accordance to the contract and SRS, we will accept it and not even ask for Geo fencing nor shuttle service.

Ashwin, please lets focus on getting this out of the way as amicably as possible without any further and possible escalation. Share the CR proposal you have with us and we can all move forward.

On the SRS agreement, please refer to emails of Monday, 20th August 2018 and you will appreciate our position and concerns expressed then to Mr. Babu and Aravindh and upon the assurance given then before we signed that SRS document.

Please, Mr. Prakash we can resolve this without further back and forth, let them share the CR proposal for the completion of the project and we can all move forward for the interest of our businesses.

Kind Regards Yaw Sarfo

### Ali

https://cdn0.opinion-corp.com/review-media/pictures/6a/b9/249104/ndot-technologies taximobility-scam-201712161149848 6ab9-gallery.png

it looks like i have fallen victim to same Fradulant scam by Ndot Technology and TaxiMobility as so many other people, Learn From Our Mistake and do not trust these cowboys, the Uber Clonoe app will never finsh and they will keep demanding more and more money to remove the bugs. They have offered to refund my money only if i remove my reviews of their company.

since its not possible to remove reviews from this site, they are pestaring me to remove the reviews from Google Facebook and other sites, included is a screenshot of one of the examples, if you needany more information then i will be happy to provide more. Scam, Con, Fraud

Product or Service Mentioned: <u>Ndot Technologies Taximobility Mobile Application</u>.

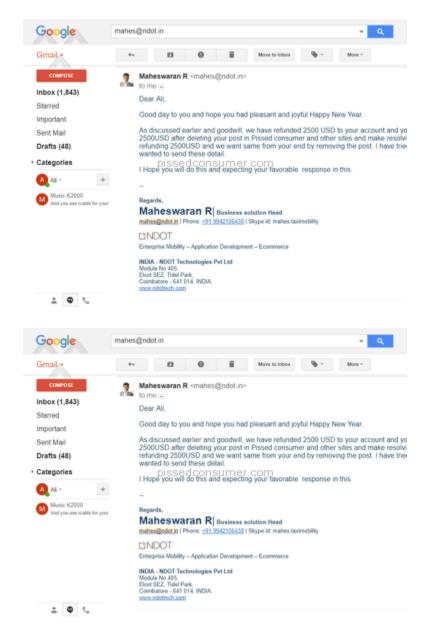
Reason of review: Not as described.

Monetary Loss: \$6000.

Preferred solution: Full refund.

I didn't like: Tha fradulent behaviour.

- TAXIMOBILITY SCAM FRAUD
- <u>REVIEWS</u>
- TAGMYTAXI
- TAXOMOBILITY COMPLAINTS



Company wrote 0 private or public responses to the review from Dec 16, 2017. Review #1149848 is a subjective opinion of Alikhan.

Helpful?Yes 5No 0 Report

Do You Have Something To Say?

# **Comments**

Anonymous

**Peter May 17** #1482941

Thanks for this useful information. I became scared when their phone calls became frequent and they offer to reduce the first installment to \$1500 dollars Reply

Report

Helpful?Yes 0No 0

OrangeWolverine

OrangeWolverine to Peter May 21 #1485366

They are scam. be careful.

they will show you everything, but they never do this. Please don't pay advance. Reply

Report

Helpful?Yes 0No 0

Anonymous

**Ali** Mar 28 #1453177

Trust me nothing will move. They are scam and they will continue to demand more and more money from you.

I havr been posting everywhere about ndot tech and i have saved many potential victims of there scam.

I have provided proof of their workings to several people who have contacted me and i will continue to provide information to whoever contacts me. We should unite to stop yhis scam and con artists from stealing from anyone

Reply

Report

Helpful?Yes 0No 0

Anonymous

**Nick** to Ali Oct 12 #1579252

Hi can you explain me pls how thay scam?

Reply

Report

Helpful? Yes 0No 0

**Anonymous** 

Mithu to Ali Oct 23 #1586692

Hi Ali thnks for useful information. I was using their demo to make a purchase.

Thinks it wont happen now.

However have you found any trusted vendor for ride sharing app. I badly need a trusted one.

Reply

Report

Helpful?Yes 0No 0

Anonymous

**Anonymous** Mar 27 #1453080

Hi, I would like to get more information about the fact you posted. Have you got your product? I've invested and i feel that nothing is moving on their part.

Reply

Report

Helpful?Yes 0No 0

OrangeWolverine

OrangeWolverine to Anonymous May 20 #1484672

Ndot Technologies Ndot Tech, Tagmytaxi.com, Taximobility.com & Ndot Tecnologies are scam, they are all same, they claim to devolop apps for you but never complete the job once you have paid. Ndot Technology AKA Taximobility is company based in india, i had the misfortune of dealing with this company, i went into a project with this company, i run a small taxi company in United Kingdom and i ordared a taxi hailing app, their taximobility app, we agreed on a price and specification of my app and paid \$6000 deposit.thats when problems started, the app they delivered was a complete waist of time and when i tried to get it sorted, the demand for more money started. bassically you deal with this company at your own peril, before the purchase they will promise everything you want but once you have paid, thats when the problems start, they will try to milk you for more money and come up with a whole lot of excuses and demand more money, they never delivered what they promised and now i am \$6000 out of pocket, do not deal with this with company, they will rob you and leave you thousands of dollers worse off.if you need any more information you can get back to me. Greenline Airport Taxis Milton Keynes, UKThey seem to have changed their name time to time, be careful.....

**Reply** 

Report

Helpful?Yes 1No 0

**Anonymous** 

David to OrangeWolverine May 22 #1485976

Why did you pay \$6000? The website says its only \$3000 plus \$25 for each cab.

Reply

Report

Helpful?Yes 0No 0

Anonymous

**Anonymous** to OrangeWolverine Oct 04 #1573881

When I was planning to develop a website, I searched for good website design companies in Google and found this company in the top list. so I contacted then for developing a website.

After many discussion I think they can develop a good website as per my idea, so I went there to see there company in Coimbatore, Tamil Nadu State in India. After discussion I place order for website development work and paid advance, after many communication regarding errors' in the site they uploaded the program to the web. After that it used to show many errors day by day when they rectify one error again another error will come, At last it disappear from the web. I have contacted them many times but they didn't do anything because then don't know what to do.

This company is started to cheat people by getting clients through Google search . I think they started this company to raise millions of Dollars as startup fund from abroad .

I am in the process of recovering my money by legal remedy. I am writing mainly this information for the sake of the public to beware of this company, Any way I lost my money, This should not happened to others

Reply

Report

Helpful?Yes 0No 0

OrangeWolverine

OrangeWolverine to Anonymous May 21 #1485367

No, they are scam. be careful.

they will show you everything, but they never do this. Please don't pay advance.

Reply

Report

Helpful?Yes 0No 0

Anonymous

Nick to OrangeWolverine Oct 12 #1579254

But if you don't pay how to get? Or what to propose?

Reply