

Dear AliExpress International Partnerships Team,

My name is [REDACTED] and I serve as an International Cooperation Specialist at the Kashqadaryo Regional Administration of the [REDACTED]

On behalf of the regional administration, I would like to express our strong interest in exploring strategic cooperation opportunities with AliExpress in the areas of e-commerce development, logistics infrastructure, digital payment systems, and cross-border trade expansion in [REDACTED]

[REDACTED] is rapidly developing its digital economy and e-commerce ecosystem. With a young and tech-savvy population, growing internet penetration, and strong government support for innovation and entrepreneurship, the country offers significant potential for international e-commerce platforms to expand their presence in [REDACTED]

Kashqadaryo Region is actively working to attract international partners to support the development of modern logistics infrastructure and digital commerce platforms. Within this framework, we see several promising areas for cooperation with AliExpress:

- Establishment of a regional e-commerce logistics and fulfillment center
- Development of cross-border e-commerce trade between [REDACTED] and global markets
- Integration of modern digital payment and fintech solutions
- Cooperation with banking institutions to support secure and efficient payment systems
- Support for local entrepreneurs and SMEs to access global e-commerce platforms
- Development of efficient delivery and distribution networks across [REDACTED]

Strategic Opportunities

Through regional initiatives and partnerships with national institutions, we aim to support international partners in:

- Launching joint digital commerce and logistics projects
- Establishing regional logistics hubs or e-commerce distribution centers
- Collaborating with local businesses, startups, and technology specialists
- Expanding access to the rapidly growing Central Asian e-commerce market

Key Programs Supporting Innovation and Investment

One-Stop Shop

A comprehensive platform designed to simplify administrative procedures and provide institutional support for international partners, including legal assistance, infrastructure access, land allocation, and coordination with government institutions.

Local to Global

A program aimed at supporting innovative businesses and digital commerce platforms to scale internationally and connect with global partners, investors, and markets.

Zero Risk

An initiative designed to minimize operational and investment risks by providing guidance, institutional support, and direct access to the regional innovation and business ecosystem.

Business Environment and Incentives

offers one of the most competitive environments in the region for digital economy development and international investment. Through cooperation with national innovation institutions, international partners may benefit from:

- 0% corporate income tax
- 0% VAT for IT services export
- 0% property and land tax
- Reduced social tax rate of 7.5%
- Simplified procedures for international financial transactions

These advantages significantly reduce operational costs and create favorable conditions for establishing logistics centers, e-commerce operations, and fintech initiatives in

Areas of Collaboration

Potential areas of cooperation may include:

- Development of regional e-commerce logistics hubs
- Cross-border digital trade and marketplace expansion
- Integration of secure digital payment and fintech solutions
- Cooperation with banking and financial institutions
- Support for SMEs and entrepreneurs entering global e-commerce markets
- Technology transfer and digital infrastructure development

Next Steps

We would be delighted to organize an online meeting at your convenience to present the economic and logistics potential of and discuss possible cooperation opportunities with AliExpress.

Please find attached a short presentation providing an overview of the and its key economic initiatives.

Thank you for your time and consideration. We look forward to the opportunity to collaborate with your esteemed organization.

Sincerely,

Mirjalol Bakhtiyorov
International Cooperation Specialist
Kashgadarvo Regional Administration

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